

APAC CIO Outlook

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25 Most Promising Cloud Solution Providers - 2017

With the growing number of web-enabled devices used in today's business environment, cloud computing has gained traction in the marketplace. Due to the improvement in technological capabilities and changes in marketplace demands, cloud computing is steadily replacing more rigid software and services licensing models. Although cloud computing is not something new in the marketplace, nowadays it has become a mature technology that holds significant impact on IT and how user access applications, business services and information. Businesses and organizations strive to look for a long-term plan to know the cloud and their internal systems.

Cloud providers continue their quest to offer best benefits in the form of application services and data analytics to help level the playing field for SMBs. Most businesses turn to different cloud service providers to help them meet their businesses demands. It means they take advantage of public and private cloud. Admittedly, this had led to some concerns about businesses and their ability to keep an eye on their

resources and maintain a firm hold on the cloud they are using. While most companies are switching to not just one cloud service to meet all their needs anytime soon, the increase of hybrid cloud options helps streamline the mix of public and private clouds. This allows businesses to embrace the speed and agility of cloud while still maintaining compliance around security, cost, and performance. To ensure significant returns on their cloud investments, enterprises also need to carefully evaluate which application or workload should be moved to the cloud and what should remain on premise. With a plethora of vendors, choosing the right cloud solution provider who can meet the needs of a different business poses a challenge.

Perceiving this, the current edition of the magazine brings you "25 Most Promising Cloud Solution Providers," that highlights some of the most prominent solution providers in the industry. The proposed list aspires to assist IT executives to find the relevant cloud solution provider, who meet their specific requirements and helps organizations to foster an IT environment that can promote profitability and productivity.



Company:

Intentsys

Key Person:

Ralf Wilden
 Founder & Principal Consultant

Description:

Offers Cross-Process automation through APIs enable Enterprise application Integration in the Cloud and on-prem

Website:

intentsys.net

Intentsys:

APIs and Automation for Bridging Enterprise Applications and Business Processes

With the advent of disruptive technologies such as mobility, cloud, big data, and the Internet of Things, businesses are heading towards distinctive technology innovation, collating ideas and drawing different insights from multiple and often new sources. They are evolving and emerging as entities that are not only empowered by technology but also driven by it, especially when the competitiveness of a business is defined by its efficiency to access the myriad of IT applications, data and devices. In the recent past, several businesses have been looking for ways to integrate their enterprise applications internally and with business partners to reduce complexity and cycle times. Similar were the observations of Ralf Wilden, the founder of Singapore based Intentsys, while he was employed with SAP. "They have a lot of best practices and processes. In my client engagements, I realised that there was a lack of practices to make them talk with other enterprise applications, for example Salesforce," explains Ralf. Having identified the gap and the lack of focus towards bridging it, this observation became the founding stone for Intentsys, which is short for Integrated Enterprise Systems.

The company provides a portfolio of products and services for integrating enterprise applications such as SAP and Salesforce. The API paradigm changes the way businesses connect speedily, flexibly and easily. Intentsys positions itself as an organization, which is all about bridging cloud and on-prem application islands. "We are

a network of engineers, we offer the products, tools and best practices. We design, architect, implement and offer post go-live support, all complemented by Education and Value Engineering exercises," adds Ralf. As the platform of choice, Intentsys relies on Mulesoft Anypoint Platform, a leader in the Gartner Quadrant. The Mulesoft platform has turned out to be an excellent choice for bridging applications. For example, TESAMM, a Singapore based company and global leader in electronic waste management has adopted APIs for simplified purchase, sales, delivery order and invoice transactions on the MuleSoft Platform.

Intentsys's Mulesoft platform has turned out to be an excellent choice for its clients to orchestrate complexities on a central platform

Apart from the API-economy driven approach of automation, Intentsys has recently extended its product and service portfolio with ESM Suite, a German-engineered IT Service Management (ITSM) solution in the Application Lifecycle Management



Ralf Wilden,
 Founder & Principal Consultant

(ALM) space. "This is an offering, specific to every SAP customer," Ralf shares. "An award-winning, SAP-certified process engine to run Change and Release Management, it mitigates risks significantly in the project implementation, upgrade and BAU maintenance by letting diverse IT teams collaborate on changes and releases with efficacy. At the same time business users experience a stable system landscape and management governs and is ready to comply with regulations anytime," Ralf adds. It is the only proactive solution in the market with an Impact Analysis, avoiding costly errors at an early stage.

Intentsys plans to spread its wings to other parts of South East Asia – Malaysia, Thailand, Indonesia and Philippines. It also intends to expand to Australia and New Zealand. Since its inception, the organization has evolved drastically from being a systems integration specialist to an API thought leader. Ralf shares his vision, "We strongly believe in the dawn of the Digital Enterprise. Companies of all sizes will have to become software-driven businesses to run successfully." ACO